Benefits Forum

Presented by:

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April 5, 2018



Agenda

- Benefits Financial Update
- Benefits Liaison Group
- Benefits: Past & Present
- Planning for the Future



Benefits Financial Update



Michigan Tech Claims Summary – Calendar Year

Aon National Trend	2017 Actual	2018 Baseline	2018 Projection	2019 Projection
Enrollment	1,338	1,336	1,342	1,342
Medical Claims	\$11,171,819	\$12,048,000	\$11,727,000	\$12,431,000
Rx Claims	\$3,086,176	\$3,180,000	\$3,311,000	\$3,609,000
Admin/Dental/Vision	\$2,555,471	\$2,554,000	\$2,612,000	\$2,679,000
Total Expense	\$16,813,466	\$17,782,000	\$17,650,000	\$18,719,000
Faculty/Staff Premium	\$2,075,803	\$2,072,000	\$2,064,000	\$2,064,000
Net Cost	\$14,737,663	\$15,710,000	\$15,586,000	\$16,655,000
Net Cost Per Employee Per Month	\$918	\$980	\$968	\$1,034

Michigan Tech Trend	2017 Actual	2018 Baseline	2018 Projection	2019 Projection
Enrollment	1,338	1,336	1,342	1,342
Medical Claims	\$11,171,819	\$11,823,000	\$11,572,000	\$12,151,000
Rx Claims	\$3,086,176	\$2,864,000	\$3,115,000	\$3,271,000
Admin/Dental/Vision	\$2,555,471	\$2,554,000	\$2,612,000	\$2,679,000
Total Expense	\$16,813,466	\$17,241,000	\$17,299,000	\$18,101,000
Faculty/Staff Premium	\$2,075,803	\$2,072,000	\$2,064,000	\$2,064,000
Net Cost	\$14,737,663	\$15,169,000	\$15,235,000	\$16,037,000
Net Cost Per Employee Per Month	\$918	\$946	\$946	\$996

Projections based on BCBSM/Express Scripts claims data using claims data paid through January 2018

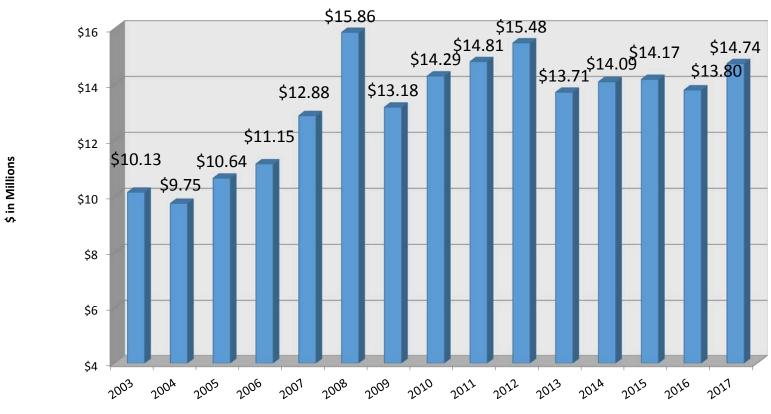


2017 Express Scripts Savings

Michigan Tech - Pharmacy Pricing 2017 only			
Vendor	BCBS MI Pricing	Express Scripts ARxC	
Allowed Charges (discounted ingredient cost + dispensing fees)	\$ 3,831,800	\$ 3,615,000	
Allowed Charges - Ingredient Cost	\$ 3,794,200	\$ 3,599,700	
Allowed Charges - Dispensing Fees	\$ 37,600	\$ 15,300	
Member Cost Share (copays, coinsurance, etc.)	\$ 454,800	\$ 429,000	
Allowed Charges - Net of Member Cost Share	\$ 3,377,000	\$ 3,186,000	
Administration Fees	\$ 32,800	\$ 0	
Guaranteed Rebates	(\$ 301,900)	(\$ 395,600)	
Clinical Program Fees	\$ 0	\$ 61,700	
Net Plan Cost	\$ 3,107,900	\$ 2,852,100	
Net Plan Cost Savings over Current \$\$		\$ 255,800	
Net Plan Cost Savings over Current %		8.2%	







2004 - Major plan changes

2009 - Major plan changes (BCBS to Aetna)

2013 - Vendor Change (Aetna to BCBSM)

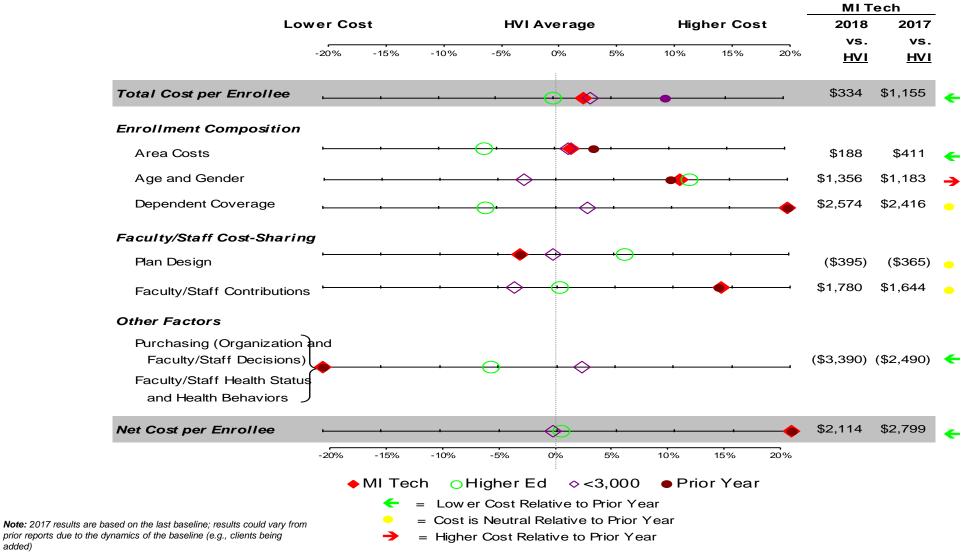
2014 - eliminated stop loss insurance

2017 - RX coverage through Express Scripts



Calendar Years ending December 31

Key Cost Drivers—Overall





added)

Cost Drivers Affecting Michigan Tech

The following items were found to contribute (on average) to Michigan Tech's higher healthcare costs:

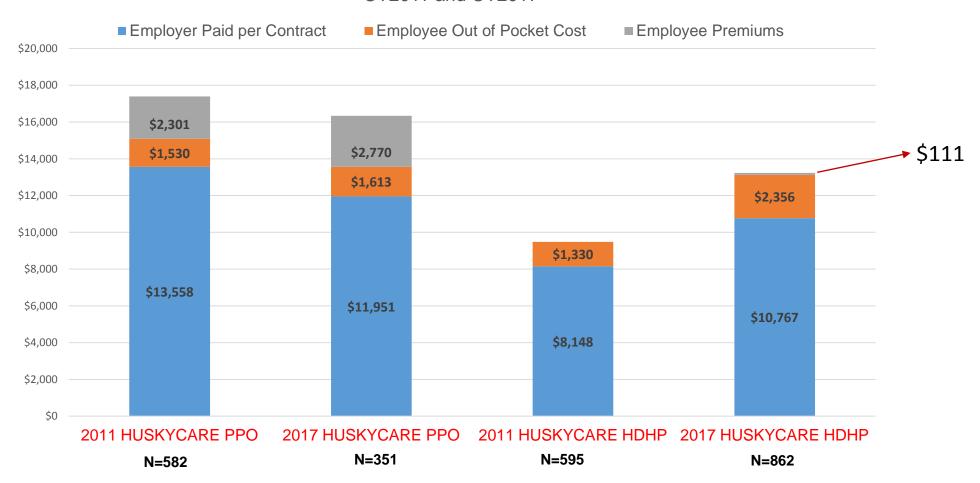
- Number of Dependents Covered
- Lower Faculty and Staff Contributions
- Age and Gender





Cost Share Analysis

CY2011 and CY2017





Michigan Technological University

Fiscal Year 2019 Proposed Fringe Benefit Rates

Expense Estimates as of December 2017

	Regular			
	Non-Student	Temporary	Additional	Graduate
<u>Total</u>	<u>Employees</u>	<u>Employees</u>	Compensation	<u>Students</u>
\$ 8,526,377	\$ 7,633,140	\$ 412,380	\$ 480,857	-
7,059,778	6,672,578	-	387,200	-
6,719,202	6,530,631	-	188,571	-
15,476,880	15,423,546	53,334	-	-
1,645,895	1,477,757	77,624	90,514	-
2,563,626	2,422,826	-	140,800	-
773,435	-	-	-	\$ 773,435
(2,000)	-	(2,000)	-	-
\$ 42,763,193	\$ 40,160,478	\$ 541,338	\$ 1,287,942	\$ 773,435
\$ 122,621,575	\$ 103,005,285	\$ 5,390,586	\$ 6,285,716	\$ 7,939,988
	39.0%	10.0%	20.5%	9.7%
	\$ 8,526,377 7,059,778 6,719,202 15,476,880 1,645,895 2,563,626 773,435 (2,000) \$ 42,763,193	Non-Student Employees	Total Employees Employees \$ 8,526,377 \$ 7,633,140 \$ 412,380 7,059,778 6,672,578 - 6,719,202 6,530,631 - 15,476,880 15,423,546 53,334 1,645,895 1,477,757 77,624 2,563,626 2,422,826 - 773,435 - - (2,000) - (2,000) \$ 42,763,193 \$ 40,160,478 \$ 541,338 \$ 122,621,575 \$ 103,005,285 \$ 5,390,586	Non-Student Temporary Additional Employees Employees Compensation \$ 8,526,377 \$ 7,633,140 \$ 412,380 \$ 480,857 7,059,778 6,672,578 - 387,200 6,719,202 6,530,631 - 188,571 15,476,880 15,423,546 53,334 - 1,645,895 1,477,757 77,624 90,514 2,563,626 2,422,826 - 140,800 - 773,435 - (2,000) - (2,000) - (2,000) \$ 42,763,193 \$ 40,160,478 \$ 541,338 \$ 1,287,942 \$ 122,621,575 \$ 103,005,285 \$ 5,390,586 \$ 6,285,716



Benefits Liaison Group (BLG)



2018 BLG Members

Jane Berner, Retiree (Appointed by Administration)

Mari Buche, Associate Professor, School of Business (Appointed by the Provost)

Heather Guilbault, Manager of Benefits & Wellness (Human Resources Representative)

Jacob Guter, Facilities Architect, Facilities Management (Senate Elect)

Renee Hiller, Director of Human Resources (Human Resources Representative)

Stephen Kampe, Chair, Materials Science and Engineering (Appointed by the Provost)

Suzanne Morin, Controller (Appointed by Financial Services)

Byron Quinn, Manager of Finance & Planning (Appointed by Administration)

Nicholas Stevens, Senior Budget Analyst (Appointed by Research)

Samuel Sweitz, Associate Professor, Social Sciences (Senate Elect)

Crystal Verran, Director of Operations, UMC (Staff Council Elect)



The Benefits Liaison Group (BLG) is an advisory working group that was restructured in the Spring of 2015 & updated in Spring of 2017

http://www.mtu.edu/hr/current/benefits/benefits-liaison-group/



BLG Charge

- To review and evaluate the current fringe benefit package
- To provide recommendations to the Vice President for Administration on fringe benefit plans to attract and retain exceptional faculty and staff talent.
- To provide an update annually to the campus community.





Benefits: Past & Present



Calendar Year (CY) 2017 & 2018 Benefits



Major Factors That Could Influence Healthcare Projections

- Plan Design (deductibles, coinsurance, copays, premiums, etc.)
- Discounts with in-network providers through insurance vendors
- Michigan Tech's claims history





CY2017 Benefit Overview

- No changes to PPO or HDHP plan design
- No changes to PPO premiums
- Introduced a \$5.00 per dependent per month premium on the HDHP
- Prescription coverage through Express Scripts no plan design changes
- Opt-out reduced to \$95 (from \$150) per month (taxable)



CY2017 Benefit Overview

- No changes to dental
- Vision vendor change to Davis Vision (from Eyemed) enhanced plan design
- Life and Disability vendor change to Unum (from Metlife) no change to plan design or premium
- Parental Leave Benefit (from maternity leave) enhanced benefit



CY2018 Benefits

- All benefit plans remained the same as CY2017.
- No changes to premiums or plan design.

For more information on benefits, visit https://www.mtu.edu/hr/current/benefits/



Upcoming Benefit Events

Fidelity Consultations – April 24 to 26, 2018

April 24 and 26 in the Memorial Union Greenstone Room (106A) April 25 in the Lakeshore 220H Conference Room



- Benefits Fair May 18, 2018 in the Memorial Union Ballroom
- TIAA Consultations June 12 to 14, 2018 in the Memorial Union Greenstone Room (106A)





Planning for the Future



Compensation Task Force Recommendation (2016 Report)

Recommendation 2: Increase employee flexibility in selecting benefit options. The Task Force recommends that Human Resources, the Benefits Liaison Group, and the Senate continue to examine ways to increase flexibility in benefit selection for employees without increasing the proportion of total compensation in benefits.

Recommendation 2a: Increase flexibility and choice among health care for employees. We believe this could be accomplished in a number of ways, including the development of additional plan options such as the current 'gold' with new 'bronze' and 'platinum' options at different costs.



Example Approaches—Life Stage Portfolios

	Millennials (1982–2002)	Gen X (1964–1981)	Boomers/Traditional (1963 & Before)
	 Prefer creative benefits and time off Focused more on salary than benefits Value meaningful work and opportunity 	 Self-reliant and prefer flexible benefit options Value rewards based on performance Value independence and freedom 	 Individualistic Make employment decisions based on benefits Embrace defined benefit retirement programs
ey	403(b)—6% Contribution	403(b)—12% Contribution	403(b)—15% Contribution
My Money	Take-Home Pay	Personal Investments	Personal Investments
	Paid Time Off	Paid Time Off	Paid Time Off
My Lifestyle	Technology	Flexible Work Arrangements	Giving Back
ifes	Paid Parental Leave		
My L	Flexible Work Arrangements		
	Activities and Discounts		
	Medical, Single Coverage	Medical, Family Coverage	Medical, +1 Coverage
	Medical, Single Coverage Dental	Medical, Family Coverage Dental	Medical, +1 Coverage Dental
υ			
ance	Dental	Dental	Dental
ısurance	Dental Vision	Dental Vision	Dental Vision
4y Insurance	Dental Vision STD	Dental Vision Life	Dental Vision Life
My Insurance	Dental Vision STD LTD	Dental Vision Life STD	Dental Vision Life STD
My Insurance	Dental Vision STD LTD	Dental Vision Life STD LTD	Dental Vision Life STD LTD
My Insurance	Dental Vision STD LTD	Dental Vision Life STD LTD Legal Services	Dental Vision Life STD LTD Long-Term Care
My Health My Insurance	Dental Vision STD LTD	Dental Vision Life STD LTD Legal Services Auto / Home Owners	Dental Vision Life STD LTD Long-Term Care



Path to a new Benefits Shopping Experience

Build better awareness of the value of all that Tech offers to faculty/staff members



- Package and communicate existing programs differently so it starts to feel like a shopping experience.
- Begin planning for 2019. Determine core offerings (e.g., HDHP, retirement, basic life, core LTD and subsidies).

Help faculty/staff find the right combination of benefits



- Potential concept: core offerings include only minimal coverage (e.g., HDHP medical, retirement) with all other options available for purchase
- Add more choice/options to the menu including elective benefit



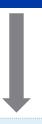
Full Flex Plan Development – BLG Objective in 2018

Begin exploring and developing a flexible benefit plan for calendar year 2019. The BLG will provide mid-year recommendations on a specific flexible benefit plan for 2019. These recommendations will be provided to the Vice President for Administration by July 1, 2018.



Full Flex Design Example

Core Benefits (offered to all eligible employees)



Employer-Provided Benefits

- HDHP Medical Employee Only
- Basic Life/Accident Death & Dismemberment (AD&D)
- Short-Term Disability (STD) 70%
- Basic Long-Term Disability (LTD) 60%
- Employee Assistance Program (EAP)
- 403(b) Match 7.5%
- Wellness Incentives

Defined
Contribution Credit
(to purchase
elective benefits)



Faculty/Staff: Gross Compensation (Before-Tax)



Faculty/Staff Benefit Elections (Before-Tax)

- Medical Buy-Up PPO
- HDHP Dependents
- Dental
- Vision
- LTD Buy-Up 70%
- HSA
- Health FSA /Dependent Care
- 403(b) Additional Contributions

Excess credits will be paid out (taxable)



Faculty/Staff: Net Compensation (After-Tax)



Elective Benefit Options (After-Tax)

- Supplemental Life/AD&D
- 403(b) (Roth)
- Cash

Other considerations:

- Add third healthcare option (catastrophic)
- Add voluntary benefits (Critical Illness and Accident)



Questions?



