# NEGOTIATION AGREEMENT

**INSTITUTION:**  
**MICHIGAN TECHNOLOGICAL UNIVERSITY**  
**HOUGHTON, MICHIGAN**

The Facilities and Administrative (F&A) Cost rates contained herein are for use on grants, contracts and/or other agreements issued or awarded to the Michigan Technological University by all Federal Agencies of the United States of America, in accordance with the provisions and cost principles mandated by 2 CFR Part 200. These rates shall be used for forward pricing and billing purposes for the Michigan Technological University Fiscal Year 2021. This rate agreement supersedes all previous rate agreements/determinations related to these rates for Fiscal Year 2021.

## Section I: RATES - TYPE: PROVISIONAL (PROV)

### F&A Rates:

<table>
<thead>
<tr>
<th>TYPE</th>
<th>FROM</th>
<th>TO</th>
<th>RATE</th>
<th>BASE</th>
<th>APPLICABLE TO</th>
<th>LOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>54.6%</td>
<td>(a)</td>
<td>Organized Research (1)</td>
<td>On Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>72.3%</td>
<td>(a)</td>
<td>Organized Research (2)</td>
<td>On Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>26.0%</td>
<td>(a)</td>
<td>Organized Research (1)</td>
<td>Off Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>44.4%</td>
<td>(a)</td>
<td>Organized Research (2)</td>
<td>Off Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>54.0%</td>
<td>(a)</td>
<td>Instruction</td>
<td>On Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>26.0%</td>
<td>(a)</td>
<td>Instruction</td>
<td>Off Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>35.8%</td>
<td>(a)</td>
<td>Other Sponsored Activities</td>
<td>On Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>26.0%</td>
<td>(a)</td>
<td>Other Sponsored Activities</td>
<td>Off Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>52.9%</td>
<td>(a)</td>
<td>MTRI* Organized Res (1)</td>
<td>On Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>84.2%</td>
<td>(a)</td>
<td>MTRI Organized Res (2)</td>
<td>On Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>26.0%</td>
<td>(a)</td>
<td>MTRI Organized Res (1)</td>
<td>Off Campus</td>
</tr>
<tr>
<td>PROV</td>
<td>7/1/20</td>
<td>6/30/21</td>
<td>58.0%</td>
<td>(a)</td>
<td>MTRI Organized Res (2)</td>
<td>Off Campus</td>
</tr>
</tbody>
</table>

*M*Michigan Tech Research Institute, Ann Arbor, MI
DISTRIBUTION BASES

(a) Modified Total Direct Cost (MTDC), as defined in 2 CFR 200, consists of salaries and wages, fringe benefits, materials and supplies, services, travel and subawards up to the first $25,000 of each subaward (regardless of the period covered by the subaward). Equipment (defined as having an acquisition cost equal to or greater than $5,000 and useful life of more than one year for acquisitions), capital expenditures, charges for patient care and tuition remission, rental costs, scholarships, participant support costs, and fellowships as well as the portion of each subgrant and subcontract in excess of $25,000 is excluded.

APPLICABLE TO

(1) Applies to DOD contracts awarded before November 30, 1993, all Non-DOD Instruments, and all DOD grants and other agreements (See Section II, paragraph E). (Capped)

(2) Applies to only DOD contracts awarded on or after November 30, 1993 in accordance with and under the authority of DFARS 231.303(1) (See Section II, paragraph E). (Uncapped)

SECTION II - GENERAL TERMS AND CONDITIONS

A. LIMITATIONS: Use of the rates set forth under Section I is subject to availability of funds and to any other statutory or administrative limitations. The rates are applicable to a given grant, contract or other agreement only to the extent that funds are available and consistent with any and all limitations of cost clauses or provisions, if any, contained therein. Acceptance of any or all of the rates agreed to herein is predicated upon the following conditions: (1) that no costs other than those incurred by the institution were included in this indirect cost pool as finally accepted and that such costs are legal obligations of the institution and allowable under governing cost principles; (2) that the same costs that have been treated as indirect costs are not claimed as direct costs; (3) that similar types of costs have been accorded consistent accounting treatment; and (4) that the information provided by the institution which was used as a basis for acceptance of the rates agreed to herein, and expressly relied upon by the Government in negotiating and accepting the said rates is not subsequently found to be materially incomplete or inaccurate.

B. ACCOUNTING CHANGES: The rates contained in Section I of this agreement are based on the accounting system in effect at the time the agreement was negotiated. Changes to the method(s) of accounting for costs, which affect the amount of reimbursement resulting from the use of these rates require the prior written approval of the authorized representative of the cognizant agency for indirect costs. Such changes include but are not limited to changes in the charging of a particular type of cost from indirect to direct. Failure to obtain such approval may result in subsequent cost disallowances.

C. PROVISIONAL RATES: The provisional rates contained in this agreement are subject to unilateral amendment by the Government or bilateral amendment by the contracting parties at any time.
D. **USE BY OTHER FEDERAL AGENCIES**: The rates set forth in Section I are negotiated in accordance with and under the authority set forth in 2 CFR Part 200. Accordingly, such rates shall be applied to the extent provided in such regulations to grants, contracts, and other agreements to which 2 CFR Part 200 applies, subject to any limitations in part A of this section. Copies of this document may be provided by either party to other federal agencies to provide such agencies with documentary notice of this agreement and its terms and conditions.

E. **APPLICATION OF INDIRECT COST RATES TO DEPARTMENT OF DEFENSE (DOD) CONTRACTS**: In accordance with DFARS 231.303, no limitation may be placed on the reimbursement of otherwise allowable indirect cost incurred by an institution of higher education under a DoD contract awarded on or after November 30, 1993, unless the same limitation is applied uniformly to all other organizations performing similar work. It has been determined by DoD that such limitation is not being uniformly applied. Accordingly, the rates cited (2) of Section I, as explained under the title, “APPLICABLE TO” do not reflect the application of the 26% limitation on administrative indirect costs imposed by 2 CFR Part 200, whereas (1) does so.

F. **DFARS WAIVER**: Signature of this agreement by the authorized representative of Michigan Technological University and the Government acknowledges and affirms the University’s request to waive the prohibition contained in DFARS 231.303(1) and the Government’s exercise of its discretion contained in DFARS 231.303(2) to waive the prohibition in DFARS 231.303(1). The waiver request by Michigan Technological University is made to simplify the University’s overall management of DoD cost reimbursements under DoD contracts.

G. **SPECIAL REMARKS**: The Government’s agreement with the rates set forth in Section I is not an acceptance of the Michigan Technological University’s accounting practices or methodologies. Any reliance by the Government on cost data or methodologies submitted by Michigan Technological University is on a non-precedence-setting basis and does not imply Government acceptance.

Accepted:

FOR MICHIGAN TECHNOLOGICAL UNIVERSITY:

SUE KERRY  
CFO & Senior Vice President for Admin. & Treasurer of the Board of Trustees

07/01/2020

FOR THE U.S. GOVERNMENT:

TINGLE.BETTY.JOHNSON.1204289359  
Betty J. Tingle  
Contracting Officer

Date  
July 2, 2020

*For information concerning this agreement contact:*  
Betty Tingle, Office of Naval Research, Phone: (703) 696-7742, Email: betty.tingle@navy.mil