

STEPHEN H. PATCHIN
47490n Lower Point Mills Road
Dollar Bay, MI 49930
906/370-7369

Goal

To achieve a position in higher educational leadership and develop innovative non-traditional programming that creates a career focused campus culture. The breadth of this programming engages students from the secondary education recruiting stage and continues through their post-collegiate careers.

Experience

Director of Career Services

Michigan Technological University

2014 – Present

- Reorganized department, refocusing on cross-campus collaborative efforts involving academic departments, corporate partners, and students on career exploration and experiential education.
- Created *CareerFEST*, a campus-wide series of unique targeted interactive programs that provide students with a roster of career development skills.
- Created and implemented *Industry Days* which feature multiple companies from industries educating students about the breadth and future careers in their industries.

Director of Center for Pre-College Outreach

Michigan Technological University

2008 – 2014

- Revamped wide variety of innovative hands-on, discovery-based pre-college programming hosting over 1,000 students annually.
- Created MIND TREKKERS STEM road show, bringing exciting and engaging interactive activities to major events, exciting students and parents about STEM education/careers. Reached over 100,000 students annually.
- Successfully wrote and was awarded over \$1,000,000 in grants.
- Successfully managed 501(c)(3) organization through economic recession while growing program by 25%.

Secondary Education Teacher – Mathematics/Social Sciences

Dollar Bay – Tamarack City Schools

2003 – 2008

- Realigned Social Studies curriculum for Middle and High School to meet Michigan benchmarks. Instituted various programs to increase school/community interaction resulting in my students ranked #1 in MEAP standardized test scores among 6 area school districts
- As coach successfully grew school sponsored Football, Basketball, and Golf.
- Served as Class Advisor, Athletic Director, National History Day Advisor, Member of MiBLISi Committee, and Member of IEP Review Committee. Member of the School Improvement Committee.
- Elected school district Teacher of the Year in 2007-08 by Board of Education. Vice President of the DBTC Sports Booster Club.

General Manager

Best Buy Corporation

1999 – 2001

Best Buy, Saginaw Michigan, annual sales \$39 million.

Best Buy, Utica Michigan, annual sales \$46 million.

Best Buy, Madison Heights Michigan, annual sales \$53 million.

- Executed staff development program that led to store successes including 3 district banners (best in district), 1 regional banner (best in region).
- Earned General Manager Top Gun Award (top 25% of general managers in the company). Awarded Specialty Coach Designation to train all incoming General Managers.
- Developed and Promoted 12 employees to positions of greater responsibility and compensation.

Store Team Manager

Kmart Corporation

1995 – 1999

Big Kmart, Saginaw Michigan, urban location, annual sales \$18 million.

Kmart, Coldwater Michigan, suburban location, annual sales \$12 million.

- Increased profitability through expense education, staff development, and product selection. Increased profit margin through product management.

EDUCATION

Michigan Technological University, Houghton, Michigan:

B.S. in Business Administration, Minor in Finance, 1988.

B.S. in Social Sciences, Minor in Mathematics. State of Michigan Teacher Certification in Secondary Education, 2003.

University of Cincinnati, Cincinnati, Ohio

Masters in Educational Leadership, 2007.

University of Nebraska, Lincoln, Nebraska.

Ph D in Higher Education Leadership. Dissertation will explore the impact on the self-efficacy of undergraduate students of conducting unique STEM focused outreach with K-12 students. Expected dissertation defense – Spring 2016.